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UNITED STATES DISTRICT COURT
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                    EASTERN DISTRICT OF TEXAS
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                        MARSHALL DIVISION
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    NETLIST, INC.,
              Plaintiff,
                                  Case No. 2:22-cv-203
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    VS.
                                  May 30, 2023
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    MICRON TECHNOLOGY, INC.,
    MICRON SEMICONDUCTOR
                                  2:02 p.m.
    PRODUCTS INC., MICRON
8
    TECHNOLOGY TEXAS LLC,
                                  Marshall, Texas
9
              Defendants.
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                  TRANSCRIPT OF MOTION HEARING
                    BEFORE THE UNITED STATES
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                  MAGISTRATE JUDGE ROY S. PAYNE
   APPEARANCES:
12
   FOR THE PLAINTIFF:
                           MR. JASON G. SHEASBY
13
                           MS. YANAN ZHAO
                           Irell & Manella LLP
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                           Suite 900
                           Los Angeles, California 90067
16
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17
   FOR THE DEFENDANTS:
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                           Winston & Strawn LLP
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21
                           MR. WESLEY HILL
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                by computer-aided transcription.
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                          Good afternoon. Please be
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              THE COURT:
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   seated.
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              For the record, we're here for the motion
   hearing in Netlist v. Micron Technology, et al.,
   Case No. 2:22-203 on our docket.
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              Would counsel state their appearances for the
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   record?
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              MR. SHEASBY: Your Honor, Jason Sheasby and
   Yanan Zhao for Netlist.
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              Mr. Baxter is upstairs with Judge Gilstrap,
   and he asked permission that he be allowed to not attend
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   today.
              And Ms. Truelove had to leave for an
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   obligation.
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              THE COURT: All right. I understand that.
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   And that's fine, Mr. Sheasby.
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              Thank you.
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              MR. HILL: Good afternoon, your Honor.
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   Wesley Hill and Mike Rueckheim on behalf of the Micron
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   defendants.
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              THE COURT: All right.
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              MR. HILL: And we're ready for our hearing.
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THE COURT: Thank you, Mr. Hill.

It is the plaintiff's motion, so I'll turn it over first to counsel for plaintiff.

MR. SHEASBY: Your Honor, there are two motions that are pending. One relates to technical documents. One relates to financial documents. There's just in the last minute been a late breaking resolution of the technical document motion. Literally, it happened five seconds before you came onboard. And I can recite that into the record, with your Honor's permission.

THE COURT: All right. I'm willing to donate another five seconds, if it will take care of the other one.

MR. SHEASBY: Yes, your Honor.

So the outstanding issue on the technical motions was they have agreed to search for and produce all third-party technical documents relating to the components and the modules.

There was an ambiguity about what it means for all simulation data that needed to be produced. And we understand their concern about that and to obviate it, we flagged testing, evaluation, and simulation data in RFPs 23, 27, 39, 52, and 68. And there's been a commitment by Micron to produce in response to that --

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   to do searches for those -- within those categories and
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   produce.
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              THE COURT: So in your joint notice that was
   filed recently -- yesterday, I guess -- there was
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   indication as to what remained -- what -- what part of
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   that is affected by this agreement.
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              MR. SHEASBY: So the beginning of it lists
   Nos. 1, 2, and 3. And Nos. 1 and 2 are resolved by the
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   resolution I just recited.
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              THE COURT: All right.
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              MR. SHEASBY: And, your Honor, my colleague
   Ms. Zhao is going to handle the financial issues.
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              I would ask one point of permission, which is
   Judge Gilstrap wanted me to appear again in front of him
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   at 2:30.
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              If the hearing's not over, do I have your
   permission to exit at 2:25 so that I can make that
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18
   appearance?
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              THE COURT: You certainty do, Mr. Sheasby.
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              MR. SHEASBY:
                            Thank you, your Honor.
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              THE COURT: I wouldn't want to deprive the
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   chief of the pleasure of your company.
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              MR. RUECKHEIM: Your Honor, if I can --
   Mike Rueckheim on behalf of Micron. And just with
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   respect to the resolution, I want just to throw in the
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   caveat -- and I hate doing this, as I'm sure your Honor
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   might feel the same way -- just to throw in the caveat
   of proportional and relevant. And I think Mr. Sheasby
   said we're going to produce all documents relating to
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   third-party technical features for these products. And,
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   of course, we're looking at certain patents here, but
   maybe that's where the -- you know, the devil is in the
   details. And we produced a lot of these already, and
   I'm sure we can meet and confer further, if Netlist has
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   an issue with what we've produced as far as sufficiency.
              MR. SHEASBY:
                            Well, I can make this easy.
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   It's -- the third-party chips are for the distributed
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   buffer, for the PMIC, for the SPD, and for the RCD.
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              THE COURT: All right. Well, I'll note both
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   sides' comments on that and hope that it resolves it
   all.
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              Let me see.
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              Ms. Zhao, do you want to address what
   remains?
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20
              And remind me, again, how to make sure I
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   pronounce your last name right.
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              MS. ZHAO:
                         That's right. You did it
23
   perfectly.
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              THE COURT:
                          All right.
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              MS. ZHAO:
                         Zhao.
                                Thank you, your Honor.
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6 I think we laid out most of this in the 1 2 status report, but the main focus of this discussion as 3 of today is we have received no production of documents regarding any sales, financials --4 5 THE COURT: And will you pull the microphone 6 toward you? 7 Thank you. That will help. MS. ZHAO: Is this better? 8 9 THE COURT: Yes. 10 MS. ZHAO: Thank you. 11 So we've received no single production of those types of documents, including sales, financials, 12 13 or marketing materials. We understand that Micron on Friday last week provided supplemental interrogatory 14 15 responses that listed certain stock information for its 16 products. We believe there's missing some HBM product information, but even -- it covers all of the types of 17 products accused in this case, but supplemental rog 18 19 responses does not give us the complete answer to the outstanding issues. 20 21 For example, we don't have sales records. We 22 don't have the native files to verify the information

For example, we don't have sales records. We don't have the native files to verify the information provided. And we don't have -- based on the rog responses, it appears that Micron only provided information of sales they believe are the U.S. sales,

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shipment to the U.S. states. But we need additional documents and information to verify whether a specific sale occurred in the United States or not to decide whether it's proper damages bases for our case.
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So we listed in our motion -- some of them basically -- exact -- the same wording of our request letter as to the specific information we're requesting for production. So I may direct your Honor to our motion on Page 1. As of today, we haven't received anything with respect to the Item Nos. 2, 3, 4, and 6. And there's some information provided in the rog responses with respect to Item 1, but it's not complete. For example, there's no information showing Micron employees involved, where those employees are located, and the specific documents showing pricing of those products and the shipment records that's relevant for us to decide where the sales actually occurred.

THE COURT: All right. I'm looking at your Category 1 on Page 1 of your motion, which is Document 73.

What part of that do you contend has not been satisfied?

MS. ZHAO: To be clear, we received no document production. So we should get document production for all of the requested information. Some

8 of them -- and some information in the rog responses 1 2 supplied the information, but we still need the documents to verify them. 4 But specifically here we have no information 5 regarding the revenue, the final -- sorry -- excuse 6 me -- the country from which the product shipped, cost of goods sold, margin, the location of the customer and Micron employees that negotiated the sales. 8 9 THE COURT: All right. So those four items 10 you just mentioned are the primary items that are 11 missing in terms of document production? That's the information we need and 12 MS. ZHAO: not supplied by the rog responses. 13 14 THE COURT: And how would that be identified? 15 MS. ZHAO: We believe if Micron produces the native sales files, that potentially can give us answer 16 17 to some of those questions, but we just haven't seen it. 18 THE COURT: Are the interrogatory responses 19 attached to your motion? 20 No, your Honor. I'm sorry. MS. ZHAO: There 21 is a page limit. And we only received the rog responses 22 So it was after the motion was filed. last Friday. 23 I'm happy to provide your Honor a copy, if you'd like to see it. 24

Well, I have found over the years

THE COURT:

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   that if we're not very specific, we don't get a
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                So I am just trying to see what I can look
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   resolution.
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   at to know, so that when I hear from the defendants,
   there'll be specificity about what is in and what is
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   out.
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              MS. ZHAO: And let me clarify for your Honor.
   So we need all of the native sales documents for the
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   Item 1. And we also need supplemental rog responses as
   to information from the -- the fourth line starting at
   the country from which the product is shipped.
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              THE COURT:
                          The cost of goods sold, margin,
   and the location of the customer.
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              MS. ZHAO:
                         That's right, your Honor.
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              THE COURT: All right. And you mentioned you
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   need certain native files.
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              Which ones are those?
                         Their sales records.
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              MS. ZHAO:
              THE COURT:
                          The sales records.
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                                               Is that what
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   you said?
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              MS. ZHAO:
                         Yes, your Honor.
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              THE COURT: And what is it that you're
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   seeking by way of a supplemental interrogatory response?
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              MS. ZHAO:
                         Sorry. The -- from -- the
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   information about where the country of the products
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   shipped.
             We can take either -- yeah. If Micron
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   supplements interrogatory responses with respect to that
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   information, that will be responsive to our rog requests
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   as well.
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              THE COURT: All right. So you're saying that
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   can be either document production or a supplemental
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   interrogatory response?
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              MS. ZHAO: I would say we need both. And the
   native files is helpful to verify the information
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9
   provided.
              THE COURT:
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                         All right. So whether we're
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   talking document production or interrogatory response,
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   it is the four items you mentioned that are in the
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   middle of Paragraph 1 there that you say are at issue on
   this first category?
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              MS. ZHAO: Yes, your Honor.
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              THE COURT:
                                 Thank you, Ms. Zhao.
                          Okay.
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              MR. RUECKHEIM: Your Honor, Mike Rueckheim,
   again, on behalf of Micron.
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              So I'm glad we're getting pretty close here
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   out of a list of eight -- it looks like eight topics
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   with multiple subparts down to a narrow set.
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   good news is we -- there's no impasse. We're happy to
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   produce and search for the information, which we have
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   been doing.
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              As far as the statement that Netlist needs
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both interrogatories and documents for these requests, I I think parties in litigation often just use interrogatories for information such as financial information. And primarily because the information they're looking for is hard. It's all from these databases, and the exhibit -- I think it's Exhibit B1 to our interrogatory responses -- that exhibit is a big Excel sheet that was taken from various databases. as far as getting the shipping record for each of the products here that have been accused of infringing, we're talking about a lot of discrete components and records -- that sounds very difficult to me. And I'm not sure it's necessary. But this is the first, you know, occasion that we've had that really discussed the factor as to why the interrogatory response itself -which, of course, is verified as a signed pleading -would be somehow insufficient.

But we're very happy to update that interrogatory response as far as shipping location -- where the product is shipped from. The request for location of the individual Micron employees who are involved with each one of these transactions sounds harder. That's been something we've been looking for -- we know it's harder. Again, it is something we've been looking for as far as documents, but we can update the

interrogatory. That's probably the best way or through deposition to provide that information.

And then cost and profit margin, of course, we want to collect that information. We are collecting that information and hope to do so very soon.

THE COURT: Mr. Rueckheim, I can start this off by expressing a little bit of frustration that on the eve of the hearing we're still hearing that this is in the process of being produced. And I see in your briefing that you have talked about the fact that we haven't yet reached the date for the -- what is the term I'm looking for?

MR. RUECKHEIM: The substantial completion of document production?

THE COURT: Yes. Substantial completion.

And I, perhaps, don't understand that date the way you do. I don't think that it is the goal to deliver the discovery just before the date for substantial completion of discovery. And it does appear that what we're talking about here is a set of requests -- admittedly a large set -- but still a set that was served seven months ago.

Why are we just now having such urgency to complete this production?

MR. RUECKHEIM: Your Honor, my best answer is

going to come off as an excuse. I'm going to say that right off the bat. But we've been working hard. It was -- the initial request was 163 topics. Each of them, as your Honor has seen, has multiple subtopics. And now we're down to a very narrow set of those. We've produced already throughout the litigation interrogatory responses. We've produced 60,000 pages of documents.

I actually looked. I've received since that letter hundreds of e-mails. I counted. It was more than 300 e-mails from opposing counsel over the last few months as to various -- not all dealing with these production issues, of course, but dealing with a number of different topics. So we've been busy. We've been trying to collect this information. And we're down to right now -- I think everybody would agree -- the kind of information that is hardest to find at these larger organizations. That is the people who are overseas who are associated with each sale of these accused products.

THE COURT: Well, I am assuming that their interest in this discovery has to do with whether or not they can establish that these products are within the jurisdiction in terms of a damage analysis. And, obviously, to the extent that you're stipulating that, I -- it would seem to me that they should be willing to obviate the need for that. So I assume that what

they're pursuing here are documents relating to sales that the defendant contends are not subject to the jurisdiction of the court; is that right?

MR. RUECKHEIM: So I don't know that, your Honor. I don't think there's any argument here as to extraterritorial sales. What they're looking for is information as to how the sales process occurs, who are the people who are involved, I think, from Micron sales as far as negotiating the contracts. That's the information that I understand is still at issue.

But we've given the customer name to -- in their motion, they've mentioned they want the customer names in order to potentially pursue third-party discovery. And so those names are there. They have been provided. The revenue associated with each customer, the transaction dates that the sales were made -- all that information is provided. But as far as -- and we're -- even in the short-term, we're more than happy to provide the description of what the sales process is at Micron, but as far as tying each of these hundreds of transactions to a specific person, that's hard.

And so we've gathered a lot of information since even the motions have been filed and produced it.

And we've traveled out to Micron's Boise facility

on-site to sit down with these people and see what we can do to fast-track it, even before this substantial data document production is completed. That's an ongoing process. We're trying to get it done because we want to reduce any kind of burden here for the Court.

THE COURT: All right. Just so I'll understand then, you have indicated that you are willing to provide the discovery sought. So I assume it is a question of resolving the schedule, the time frame.

MR. RUECKHEIM: The time frame from when we can collect and produce this information. I think that's really the issue at stake here. We're not at impasse. We're not saying no. We're trying to gather this information to the extent it exists in documents. And, if not, it seems like it'd be something that would be appropriate for our interrogatory, maybe, update. But, regardless, the sufficiency of information, we could talk about at some later point, but we're not saying no to providing the information, no, sir.

THE COURT: All right. So are you proposing a resolution of this motion?

MR. RUECKHEIM: Yeah. I think -- yes, sir.

I think your Honor can maybe hold the motion. Dismiss
the motion without prejudice, but allow the process to
complete. As we stated in our responses, we're hopeful

to beat the substantial production date. I think some of these requests have been shifting, even since the beginning motion to the joint status report, as far as pricing decisions. But when it comes down to the four categories that are listed -- cost, profit margin -- shipping country we can do right off the bat. But cost and profit margin and location of Micron employees who are involved with these negotiations are harder. I want to get it out the door tomorrow. I can't, but I want to get it as soon as possible.

THE COURT: Well, the substantial completion date, as I recall, is next week.

So you are saying you do feel you can commit to have it delivered by then?

MR. RUECKHEIM: I think -- I'm more cautious about the cost and profit margin and the location of each of the Micron employees, but I know I can give some information that would probably be helpful in an interrogatory response as to how this sales process occurs, which may just resolve the issues before then.

As far as identifying the specific people, I think that's going to take more time for each transaction, but maybe -- maybe I'm wrong. Maybe I can do a group and Netlist will say, you know what, that's going to be sufficient, if we tell them where that

group's at. But the cost and profit margin, that's another one that really just requires multiple visits with the financial people. That process is ongoing, but I don't have it in front of me. And so I hate saying by next Tuesday or Wednesday -- I don't know what date the 7th is -- I'm going to have it at that point.

But we're not waiting until September, right?

September is the close of fact discovery. And they really need it for expert reports around that deadline.

So we're not talking months out. We're talking a few weeks.

THE COURT: All right. And we have been talking about this Category No. 1 that is referred to in plaintiff's motion to compel.

Is -- are your remarks similar for Nos. 2 through 4 and 6, which are the other ones still at issue?

MR. RUECKHEIM: Well, it'd be nicer to know if there's a reduced subset because these Categories 2, 3, 4, and 6 are pretty lengthy. And there's a lot of overlap. When I look at, let's say, Request No. 3, it's discussing the identity of each party involved, the ship-to location, the ship-from location. So these are the same topics that we were just discussing; where the products are manufactured, who was involved with the

negotiations. And so it would be nicer to see -- to avoid having a dispute later on and saying what we produced is not sufficient, to have that narrowed down. But we are trying to collect the information here.

I think six is a little ambiguous, what they're even requesting. Six relates to the calculation of actual attachment rates and conveyed sales. I mean, it's pretty lengthy. But we're trying to collect the documents in good faith, and if we produce information that Netlist says is insufficient, we could probably meet and confer and see if we have a dispute at that point. Hopefully, we can collect more information.

THE COURT: All right. If there is something in particular that you want to call out as being unnecessary or duplicative, unduly burdensome, that sort of a thing, I'm open to hearing about that.

Are you in a position to discuss those specifically?

MR. RUECKHEIM: Well, I've actually never been at a motion to compel where there's been this many topics and subparts at issue. Usually, the parties have had these discussions and they have the meet and confers and were able to take it down somewhat. And from what I'm hearing from counsel, it seems like there may be a dispute as to the information in the interrogatory that

we've already produced being sufficient. I disagree with that. I mean, I don't understand why we need -- you know, attorney documents are interrogatories and the documents -- seems like a lot of work for everybody that's unnecessary.

So those are it. And then if we get to a point where Netlist says the information we produce -- for example, with regard to customer identity that we've already produced -- doesn't meet any of these specific requests, then they should give me a call and we can have a conversation.

And I told Mr. Sheasby before he left,
I'm the "yes man." I'm trying to get him what he wants,
and hopefully we can get there. We told them that
before they filed the motion; that I was going to fly
out to Boise, Idaho, and collect this information. And
we did.

THE COURT: All right. Well, thank you, Mr. Rueckheim.

Let me talk with Ms. Zhao a little more about how we should proceed.

MS. ZHAO: Your Honor, can I clarify a point about Item No. 1, the sales documents or rog response? So it's our position that we are seeking documents within the ordinary business record of the defendants.

We're not trying to seek things beyond the scope of federal rules of civil procedure.

So to the extent there's something -document production sufficient to address this issue
under the rule, we're happy to take that. The reason I
raise rog response information as being insufficient is
only because it's the defendants in response to our
motion telling us they provided those information -types of information we requested through their rog
response. So my point is the rog response is
insufficient.

THE COURT: All right.

MS. ZHAO: And it can't be a replacement of the document production.

But, again, we're happy to take whatever is within the scope of the federal rules of procedure. So if document production is sufficient, we do not need to overly burden opposing counsel or defendants to produce rog responses.

THE COURT: Well, Ms. Zhao, what I'm hearing from Mr. Rueckheim is that they are not disputing what you're seeking. They're dealing with the logistical difficulties of gathering it, and they have some questions about scope and the like that they want to discuss.

Do you have any opposition to the idea of setting a hearing down a little farther back to give more time for the parties to pursue the discussions that Mr. Rueckheim is talking about?

MS. ZHAO: Let me clarify the -- how we get here first, your Honor, if I may. So we served original letter in November. And then we followed up with specific discovery later, like identifying the deficiencies multiple times. We didn't submit them because of the limitation of exhibit pages, but we did lay out the timeline in our motion. And, repeatedly, we asked them to confer, but we never heard an objection with respect to the relevance or the scope of the request. That's why we put exactly what we requested in a motion because it's our belief that opposing counsel didn't raise any objections.

But I understand that in some of those requests might have overlaps, but not exactly as the way opposing counsel identified. To give you an example, like Item 1 is about sales records, but Item 3 is actually about contract agreements. So those are two different categories of documents. With that, we'd still be happy to talk through this to try to figure out what's the better scheduling plan or any specific ways to narrow some of the requests so -- if your Honor

decides to hold the motion for a certain time. But we do want to -- to go back to the earlier point, some of the requests are very -- specific target to find out information of products they sold in different countries and foreign sales. You know, we need that specific information to serve subpoenas to move our third-party discovery before the close of fact discovery in September. It's not that far away. Only slightly more than three months later. So we have a relatively short timeline, especially if some of these entities are foreign entities.

And we want to note the rog responses to provide us -- didn't give us the complete information for us to get to those entities because they only gave us customers they believe purchased the products in the United States. Those -- shouldn't be any doubt that those are U.S. sales and profit bases for a damages calculation, but they didn't give us the information of the actual parties we need to seek third-party discovery from.

THE COURT: Well, it does seem to me that under the circumstances we would benefit from allowing more time for the parties to confer and see if this dispute can be narrowed.

You understand better than I do, Ms. Zhao,

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what your needs are in terms of next steps in this case.
   I can give you another hearing in two weeks or
   three weeks or give me an idea about the time frame that
   you think would be helpful.
              MS. ZHAO: I am just thinking on the spot.
                                                          Ι
   apologize for the pause.
              Do you mind excusing us for a couple minutes
   so we can discuss with each other to see the schedule
   and see whether we can set up some timeline?
              THE COURT:
                          All right.
                                      We'll take a short
                We'll check on you in a few minutes.
   recess now.
              MS. ZHAO:
                         Thank you, your Honor.
              (A recess was taken at this time.)
              THE COURT:
                          Thank you.
                                      Please be seated.
              MR. RUECKHEIM: Your Honor, I believe we have
   a recommendation for the Court to continue the hearing
   for three weeks. And during that time period, Micron is
   going to work to reduce all of the issues here in
   dispute. And then the parties are committed to working
   together to meet and confer during that time period if
   other things come up with respect to that production
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   either through interrogatory responses, document
   productions, or whatever. Anything we produce to help
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   resolve this issue.
              THE COURT:
                          All right.
                                      Have you talked to
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Ms. Andrews vet about a date or --
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              MR. RUECKHEIM:
                              We have not.
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              MS. ZHAO:
                         Your Honor, just to clarify, by
   reducing the disputes between the parties, Micron agreed
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   to make its best effort to complete the production in
6
   response to the currently disputed items.
                                               And the
   parties agree to make the best effort to meet and confer
   to narrow the scope further.
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              THE COURT:
                          All right. Well, thank you,
   Ms. Zhao.
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              We have several days in that week of June the
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          June the 19th being a federal holiday now.
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   19th.
   And -- but if you would consult your calendars and let
13
   Ms. Andrews knows which of the days that week works best
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   for you, then we will put that in the minutes as the
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   date for the continuation of this hearing.
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              MS. ZHAO:
                         Are we allowed to submit later
   this afternoon after talking to local and lead counsel?
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              THE COURT:
                          Yes.
                                That is fine with me.
                                                        As
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   long as -- as long as you can hopefully reach an
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   agreement on that.
22
              And, Mr. Rueckheim --
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              MR. RUECKHEIM: Yeah. I'm sure we can reach
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   an agreement. I actually have a deposition on the 21st
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   and 22nd, but I bet we could figure out either before or
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   the Friday after. The 23rd would be perfect.
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              THE COURT: All right. We have time on the
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   30th as well that we could do it.
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              MR. RUECKHEIM: I have no depositions on the
          The 23rd or the 30th --
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   30th.
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              THE COURT:
                          I'm sorry. I meant to say the
          I do have time on the 23rd to do it. I have a
   trial the following week, but -- it will be over by the
   30th for sure. But I'm fine with you letting us know
   and see if you can agree, and we'll pick this up again
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11
   then.
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              If you -- I would also ask that you file a
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   joint notice by the day before the hearing, whichever
   day that may be, advising the Court what remains of your
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15
   motion.
              MS. ZHAO:
                         Understood.
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              MR. RUECKHEIM:
                              Understood, your Honor.
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              Thank you, your Honor.
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              (Proceedings adjourned at 2:44 p.m.)
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COURT REPORTER'S CERTIFICATION. I hereby certify that on this date, June 1, 2023, the foregoing is a correct transcript of the record of proceedings in the above-entitled case. vil Harret APRIL D. HARGETT Certified Realtime Reporter Eastern District of Texas Beaumont, Texas